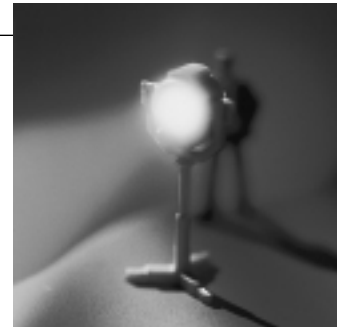


S P O T L I G H T



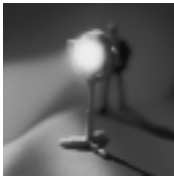
by Becky Kittelson

Financial Information Systems

Healthcare Informatics surveyed 245 companies that indicated financial information systems as a healthcare IT product offering when they responded to our 2001 Resource Guide survey. Of these companies, 78 responded to the FIS survey posted on our Web site, and they present a variety of solutions to help healthcare business leaders achieve their financial goals. If you would like your company to be included in our next survey, please email editorial assistant Becky Kittelson (becky_kittelson@mcgraw-hill.com).

Functional Components

Company • Product (P=for purchase, L=as a license, A=as an ASP) • Price	Accounts receivable	Activity-based costing	Allocations	Budgetary control	Claims management	Contract management	Cost accounting	Decision support tools	Fixed asset management	General ledger	Inventory control	Modeling and risk prediction	Patient accounting	Payment processing/Billing	Payroll	Project accounting	Purchase order	Reporting tools	Time/Attendance	Web-enabled	Webbased
Achieve Healthcare Information Systems • PathLinks (P, L, A) • contact vendor Eden Prairie, Minn. • (800) 869-1322 • www.achievehealthcare.com	X	X		X					X			X	X	X			X		X	X	X
ADL Data Systems Inc. • HDS-Plus (P, L, A) • contact vendor Dobbs Ferry, N.Y. • (914) 591-1800 • www.adldata.com	X		X	X				X	X	X		X	X	X		X		X	X	X	X
Alteer Corp. • Alteer Office (P, L, A) • \$4K per doctor Irvine, Calif. • (949) 789-0500 • www.alteer.com	X	X	X	X								X	X					X		X	X
American Health Care Software • Alternative Health Care System (P, L, A) • contact vendor Essex Junction, Vt. • (800) 336-1776 • www.ahconline.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
American HealthNet • NDR HealthCare Management Software (L, A) • \$75K-\$500K Omaha, Neb. • (800) 745-4712 • www.americanhealthnet.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Benchmark Systems • Benchmark MD (P, A) • \$20K- \$30K Lynchburg, Va. • (800) 779-0902 • www.benchmark-systems.com	X	X	X	X					X			X	X	X				X	X		
CareWide Inc. • CareWide.com (A) • monthly subscription fee w/no installation fees King of Prussia, Pa. • (800) 405-8367 • www.carewide.com	X			X	X	X						X	X					X			X
CereSoft Inc. • DocAgent-EOB (P, L, A) • \$40K Silver Spring, Md. • (301) 445-8413 • www.ceresoft.com	X				X				X			X	X								
Cerner Corp. • ProFit (L, A) • contact vendor Kansas City, Mo. • (816) 201-1024 • www.cerner.com	X				X							X									
Companion Technologies • MegaWest Medical Management Suite (P, L) • contact vendor Columbia, S.C. • (800) 999-0788 • www.companiontechnologies.com	X	X	X	X	X			X	X	X	X	X	X					X			
Computer Systems Co. Inc. • PAPERS (L) • \$65K+ Brecksville, Ohio • (800) 646-4272 • www.csc-papers.com	X			X					X			X	X					X			
Consolidated Futuristic Solutions Ltd. • CoFuture HMS (L) • \$500K-\$750K Gurgaon, India • +91 124 6388992 • www.cofuture.com	X	X	X	X	X			X	X	X	X	X	X	X	X	X	X	X	X	X	X
CPSI • CPSI System (P, L, A) • \$200K-\$300K Mobile, Ala. • (800) 711-2774 • www.cpsinet.com	X	X	X	X	X			X	X	X	X	X	X	X	X	X	X	X	X	X	X
CPU Medical Management Systems • Med/FM (L, A) • contact vendor San Diego • (888) 224-4278 • www.cpumms.com	X			X	X							X	X					X			X
Creative Healthcare Systems Inc. • MedGenix Financials (P, L, A) • \$25K-\$200K Springfield, Mo. • (800) 232-5859 • www.medgenix.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
CureMD.com • CureMD (L, A) • \$299-\$499 New York • (877) 362-9549 • www.CureMD.com	X			X				X	X			X	X					X			X
E*HealthLine.com Inc. • Hospital Information System (P, L, A) • contact vendor Sacramento, Calif. • (916) 924-8092 • www.ehealthline.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Eclipsys Corp. • Sunrise (L) • price varies Delray Beach, Fla. • (561) 243-1440 • www.eclipsys.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

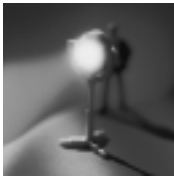


S P O T L I G H T

Financial Information Systems

Functional Components

Company • Product (P=for purchase, L=as a license, A=as an ASP) • Price	Accounts receivable	Activity-based costing	Allocations	Budgetary control	Claims management	Contract management	Cost accounting	Decision support tools	Fixed asset management	General ledger	Inventory control	Modeling and risk prediction	Patient accounting	Payment processing/Billing	Payroll	Project accounting	Purchase order	Reporting tools	Time/Attendance	Web-enabled	Web-based
Epic Systems Corp. • Resolute Professional and Hospital Billing (P, L, A) • contact vendor Madison, Wis. • (608) 271-9000 • www.epicsystems.com	X			X	X	X	X						X	X				X		X	
Exporer Corp. • Exporer Medical Management System (L, A) • contact vendor Fort Wayne, Ind. • (800) 595-2020 • www.exporer.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X			X	X	X	X	X
Expert System Applications Inc. • Practice Partner Medical Billing (P) • based on concurrent users, \$6K+ Solon, Ohio • (440) 248-0110 • www.expert-system.com	X			X	X								X	X				X			
Fastrack Healthcare Systems • Fastrack Enterprise System for Windows/SQL (L, A) • \$500 per month Plainview, N.Y. • (800) 520-2325 • www.onlyfastrack.com	X			X	X	X	X	X	X	X	X	X	X	X			X	X	X	X	X
FGA Software Solutions • Proplit (P, L, A) • \$25K-\$250K Piscataway, N.J. • (800) 682-5749 • www.fgainc.com	X			X			X	X					X	X				X		X	
General Systems Design Inc. • Quick Recovery (P, L) • \$50K-\$750K Cedar Rapids, Iowa • (319) 366-8245 • www.quickrecovery.com	X	X		X	X	X					X		X	X						X	X
Health Care Software Inc. • HCS INTERACTANT (P, L, A) • price varies Farmingdale, N.J. • (800) 524-1038 • www.hcsinteractant.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Health Management Systems • Alliance for Financial Mgmt/Decision Support (P, L, A) • contact vendor El Segundo, Calif. • (310) 563-3200 • www.hmsy.com	X	X	X	X	X	X	X	X	X	X			X	X	X			X		X	X
Health Software of Mt. Pleasant Inc. • HSI-EPOCH (L, A) • \$85K-\$135K Mt. Pleasant, Iowa • (319) 986-5131 • www.healthsoftwareinc.com	X			X	X			X	X	X			X	X	X			X	X	X	
HealthTrio • HealthTrio xpress (P, L, A) • price varies Nashville, Tenn. • (877) 571-1988 • www.healthtrio.com	X	X	X	X	X	X	X	X	X	X			X	X	X			X		X	X
HSS Inc. • EASYGroup (L) • price varies Hamden, Conn. • (888) 463-6477 • www.hssweb.com				X	X									X							
IDX Systems Corp. • IDX Last Word (P, L) • contact vendor Burlington, Vt. • (802) 862-1022 • www.idx.com	X	X		X	X								X	X				X		X	
IDX Systems Corp. • IDXTend (L) • contact vendor Burlington, Vt. • (802) 862-1022 • www.idx.com	X			X	X	X	X	X	X	X	X	X	X	X				X		X	
IMPAC Medical Systems • aCOUNT (P, A) • price varies Mountain View, Calif. • (650) 623-8800 • www.impac.com	X	X	X	X	X	X	X						X	X				X		X	X
IMRAC Corp. • Emerald (L, A) • price varies Nashville, Tenn. • (800) 796-6467 • www.imrac.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			X		X	
InfoSys Inc. • MedSys (P, L, A) • \$3K-\$10K Schaumburg, Ill. • (888) 463-6797 • www.infosysusa.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Ingenix • Ingenix Predictive Model (L) • \$75K-\$500K West Valley City, Utah • (877) 464-3649 • www.ingenix.com													X								
Ingenix • InfoMiners (L, A) • price varies West Valley City, Utah • (877) 464-3649 • www.ingenix.com								X					X					X		X	X
Ingenix • a. Global ContractBuilder b. Specialty ContractBuilder c. FeeBuilder (L) • \$30K-\$500K West Valley City, Utah • (877) 464-3649 • www.ingenix.com				X	X	X						X						X			
Innovative Managed Care Systems Inc. • IMACS (A) • \$20K Addison, Texas • (972) 960-6036 • www.imacs.com					X															X	X
Integrated Health Systems-Dairyland • Vision 6000 (P, L) • \$80K-\$250K Glenwood, Minn. • (800) 323-6987 • www.ihsd.com	X	X	X	X	X			X	X	X	X	X	X	X	X	X	X	X	X	X	X
Intelligent Medical Systems Inc. • SmartDoctor Automated Patient Care System (L) • \$12K+ Alpine, Texas • (800) 747-4154 • www.smartdoctor.com	X			X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Interexsys Corp. • Medical InfoManager (P) • \$1,499K-\$4,999K Walpole, Mass. • (508) 668-7800 • www.interexsys.com	X	X		X							X		X	X				X			
IntraNexus • Sapphire (L, A) • price varies Virginia Beach, Va. • (866) 815-0095 • www.intranexus.com	X	X		X	X	X	X						X	X				X		X	X
Keane Inc. • Keane Patient and Financial Information System (P, L) • contact vendor Melville, N.Y. • (800) 699-6773 • www.keane.com/hsd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Lawson Software • lawson.insight (P, L, A) • contact vendor St. Paul, Minn. • (651) 767-7000 • www.lawson.com	X	X	X	X				X	X	X	X		X	X	X	X	X	X	X	X	X
LSS Data Systems • LSS Physician Billing and Practice Management System (L) • contact vendor Eden Prairie, Minn. • (952) 941-1000 • www.lssdata.com	X			X	X	X	X	X					X	X				X		X	

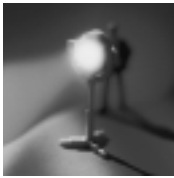


S P O T L I G H T

Financial Information Systems

Functional Components

Company • Product (P=for purchase, L=as a license, A=as an ASP) • Price	Accounts receivable	Activity-based costing	Allocations	Budgetary control	Claims management	Contract management	Cost accounting	Decision support tools	Fixed asset management	General ledger	Inventory control	Modeling and risk prediction	Patient accounting	Payment processing/Billing	Payroll	Project accounting	Purchase order	Reporting tools	Time/Attendance	Web-enabled	Web-based
MAJI Technologies • JAM Tech (L, A) • \$1.75/member/month; site license to \$700K Falls Church, Va. • (949) 497-2818 • www.majitechnologies.com	X				X	X	X	X					X	X	X	X	X	X	X	X	X
McKessonHBOC • multiple products offered (P, L, A) • price varies Alpharetta, Ga. • (404) 338-6000 • www.mckessonhbo.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MDeverywhere • EveryCharge (A) • no installation cost; \$1.25-\$2.00 per transaction Research Triangle Park, N.C. • (919) 484-9002 • www.mdeverywhere.com								X						X						X	X
Medical Data Processing Inc. • MEDSYS/3000 (L, A) • \$30K-\$150K Kalamazoo, Mich. • (800) 352-4139 • www.mdp.net	X			X									X	X				X		X	
MEDITECH • Financial Information System (P, L) • price varies Westwood, Mass. • (781) 821-3000 • www.meditech.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MicroMed Healthcare Information Systems • NextGen EPM (P, L, A) • price varies Horsham, Pa. • (215) 657-7010 • www.nextgen.com	X				X	X					X		X	X				X		X	
Millbrook Corp. • Millbrook Practice Manager 2001 (P, L, A) • price varies Carrollton, Texas • (800) 645-0985 • www.millbrook.com	X	X	X	X	X	X	X				X		X	X				X		X	
NDCHealth • MediSoft Patient Accounting (P) • \$99-\$10K Mesa, Ariz. • (800) 333-4747 • www.ndchealth.com	X				X						X		X	X				X			
NDCHealth • NDC Claims Management System (L) • \$4K-\$8K Atlanta • (800) 778-6711 • www.ndchealth.com					X									X				X			
OmniSYS Inc. • TeleCARE For Windows (L) • \$3.5K-\$15K Greenville, Texas • (800) 448-6891 • www.omnisis-inc.com	X			X	X						X		X	X				X	X		
Oracle Corp. • Oracle 11i Applications (P, L, A) • contact vendor Redwood Shores, Calif. • (650) 506-7000 • www.oracle.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Ormed Information Systems Ltd. • Ormed Financial Management Suite (L, A) • price varies Plano, Texas • (888) 464-3172 • www.ormed.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
PDM Productive Data Mgmt Inc. • Patient Info Mgmt Solutions Billing & Collections (P, L) • price varies Los Angeles • (323) 725-2904 • www.pdmsoftware.com	X			X									X	X				X		X	
PeopleSoft Inc. • PeopleSoft General Financials (P, A) • price varies Pleasanton, Calif. • (888) 773-8277 • www.peoplesoft.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Per-Se Technologies • Business1-PFM (L) • contact vendor Atlanta • (877) 737-3773 • www.per-se.com	X			X	X		X						X	X				X			
PerfectPractice.MD • PracticeManager.MD (P, L, A) • contact vendor Sandy, Utah • (800) 825-0224 • www.perfectpractice.md	X	X	X	X	X	X	X				X	X	X	X				X		X	
Physician Micro Systems Inc. • Practice Partner Medical Billing (P, A) • price varies Seattle • (800) 770-7674 • www.pmsi.com	X			X									X	X				X			
Physician's Computer Co. (PCC) • Partner (L) • \$750-\$10K/month Winooski, Vt. • (800) 722-7708 • www.pcc.com	X			X									X	X				X			
Plexis Healthcare Systems • Plexis Claims Manager (P) • \$200K Ashland, Ore. • (877) 475-3947 • www.plexisweb.com	X	X	X	X	X									X				X		X	X
Prodata Systems Inc. • Absolute ES (A) • \$1.5K+ Seattle • (800) 422-7725 • www.prodata.com	X	X	X										X	X				X		X	
Pulse Systems Inc. • PulsePro (L, A) • \$10K+ Wichita, Kan. • (800) 444-0882 • www.pulseinc.com	X			X	X						X		X	X				X		X	
QuadraMed Corp. • Affinity Healthcare Information System (P, L) • price varies San Rafael, Calif. • (800) 393-0278 • www.quadramed.com	X			X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
RH Positive Computer Systems • Business Works (L, A) • 4 users, starts at \$13K Columbus, Ohio • (800) 662-7991 • www.rhpositive.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
SAS Institute • SAS for Total Financial Management (L) • price varies Cary, N.C. • (919) 677-8000 • www.sas.com	X	X					X	X			X							X		X	
Siemens Medical Solutions Health Services • NOVIUS General Financial System (L, A) • price varies Malvern, Pa. • (610) 219-6300 • www.smed.com	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
SolCom Inc. • MultiManager (L) • \$100K-\$500K Sioux Falls, S.D. • (888) 335-0815 • www.solcominc.com	X			X			X											X		X	
Solucient • HBSI ACTION (L) • contact vendor Evanston, Ill. • (800) 366-7526 • www.solucient.com	X	X	X				X											X		X	



S P O T L I G H T

Financial Information Systems

Functional Components

Company • Product (P=for purchase, L=as a license, A=as an ASP) • Price	Accounts receivable	Activity-based costing	Allocations	Budgetary control	Claims management	Contract management	Cost accounting	Decision support tools	Fixed asset management	General ledger	Inventory control	Modeling and risk prediction	Patient accounting	Payment processing/Billing	Payroll	Project accounting	Purchase order	Reporting tools	Time/Attendance	Web-enabled	Web-based	
Stockell Healthcare • InsightCS (L) • \$300K-\$1M+ Chesterfield, Mo. • (888) 537-9530 • www.stockell.com	X			X									X	X							X	
Sunquest Information Systems Inc. • Sunquest Financial (P, L, A) • \$112K-\$500K+ Plano, Texas • (800) 372-3679 • www.sunquest.com	X			X	X			X		X	X		X	X			X	X			X	
Tech-Time Inc. • STAT! Health Information System (P, A) • price varies Billings, Mont. • (800) 879-8586 • www.techtimeinc.com	X	X	X	X	X	X	X	X		X	X		X	X	X	X	X	X	X			
Third Millennium Healthcare Systems Inc. • i.convert (A) • contact vendor Decatur, Ga. • (404) 687-2830 • www.3mhs.com													X	X							X	X
Third Party Management Systems Inc. • HARVEST (L) • \$80K-\$100K+ Natick, Mass. • (888) 442-8767 • www.tpms.com					X	X						X						X				
Ultimate Software • UltiPro (P, L, A) • price varies Weston, Fla. • (800) 432-1729 • www.ultimatesoftware.com								X						X				X	X	X	X	
Universal Medical Records • Virtual Medical Navigator (P, L, A) • price varies Cortlandt Manor, N.Y. • (914) 737-7499 • www.universalmedicalrecord.com		X			X	X	X	X	X			X	X	X		X				X	X	X
VantageMed • RidgeMark (L) • \$20K-\$200K Rancho Cordova, Calif. • (877) 879-8633 • www.vantagemed.com	X				X	X							X	X				X				
Visionary Medical Systems Inc. • The Visionary Office (P) • \$385 per station St. Petersburg, Fla. • (888) 895-2466 • visionarymed.com	X	X			X						X		X	X				X			X	
Westland Medical Systems Inc. • e-Medsys (P, L, A) • \$3.5K-\$150K Calabasas, Calif. • (800) 743-3363 • www.westlandmedical.com	X	X		X	X		X						X	X				X			X	