

## Kevin H. Pollard

Mr. Pollard is President (January 2003 to present) of *GlobalSolve™* Management Services, a consulting firm that develops and executes a broad range of business, financial and marketing strategies for a diversified international client base. GlobalSolve™ accelerates access to markets, channel partners and proven technologies, so that its clients can immediately improve near-term cash flow, while increasing long-term enterprise value. Mr. Pollard has assisted businesses in more than 20 foreign countries, on six continents.



Over the years, Mr. Pollard has served in leadership and strategy roles on over 30 for-profit and not-for-profit boards, including Golden Gate China Acquisition Corp.<sup>1</sup>; MPM Holdings LLC<sup>2</sup>; tyBit™ Inc.<sup>2</sup>; Advanced Internet Technologies<sup>1</sup>; the World Trade Center of New Orleans<sup>1,3</sup>; the Horizon Initiative<sup>1,3</sup>; and Tau Kappa Epsilon Fraternity<sup>1</sup>. He is a Past Chairman (1990) of The Chamber/New Orleans and the River Region.

Prior to *GlobalSolve™*, he was CEO of *Access Data Consulting Corporation* (May 2001 – December 2002), where he repositioned the Company's business strategy for growth, despite a telecommunications market downturn; he was recognized for those efforts with several industry awards, including the recognition as one of the top 100, fastest growing companies in its field. He sold his interest in the Company in December 2002.

Mr. Pollard was a pioneer of the outsourced Managed Storage Services (MSS) Industry when he founded *Arsenal Digital Solutions Worldwide, Inc.*<sup>3</sup> in August 1998, now the leading MSS in the world, with operations throughout the U.S., Europe, Latin America and Asia. As its first Chairman, CEO and President, he guided the Company through its early stages launch before transitioning management responsibilities; he remains highly involved as an active Founder and a Director. While serving as its CEO, the Company received Dun and Bradstreet / Entrepreneur's *Top 100 Companies*, Ernst & Young's *Top Technology Company* in North Carolina and several other awards that recognized the Company's growth and excellence. It was sold to IBM in January 2008.

Mr. Pollard successfully guided *Athena International LLC* (November 1997 – December 1998), a long-distance telecommunications reseller from near-bankruptcy through a successful turn-around and subsequent sale of the Company.

Mr. Pollard held several executive positions of increasing responsibility at *FREEPORT-McMoRan, Inc.* (January 1989 – August 1997), in the areas of business development, strategic planning, finance and international business operations; his responsibilities included corporate development, mergers and acquisitions, general operations and organization restructuring. During a 5 year posting in Indonesia as Executive Vice President and Director of the Company's largest affiliate, he led a team that received international recognition for monetizing and redeploying nearly \$1 billion in non-core business assets, while concurrently outsourcing approximately 10,000 of the Company's 17,000 employees, a model that has become the model for global natural resource companies.

Prior to Freeport in 1989, Mr. Pollard held staff and management positions in Sales, Marketing, and General Management for *Air Products and Chemicals, Inc.* (March 1975 – January 1989) and was a Sales Representative for *Procter & Gamble Distributing Company* (March 1973 – March 1975).

B.A. in English from DePaul University (1973) in Chicago IL; M.B.A. (1981) from Duke University, Fuqua School of Business.

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<sup>1</sup> Board Director

<sup>2</sup> Board Chairman

<sup>3</sup> Executive Committee

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